READ THESE INSTRUCTIONS FIRST

Write in soft pencil.
Do not use staples, paper clips, highlighters, glue or correction fluid.
Write your name, Centre number and candidate number on the Answer Sheet in the spaces provided unless this has been done for you.
DO NOT WRITE IN ANY BARCODES.

There are thirty questions on this paper. Answer all questions. For each question there are four possible answers A, B, C and D.
Choose the one you consider correct and record your choice in soft pencil on the separate Answer Sheet.

Read the instructions on the Answer Sheet very carefully.

Each correct answer will score one mark. A mark will not be deducted for a wrong answer.
Any rough working should be done in this booklet.
1 What will encourage a higher degree of division of labour?
   A firms wishing for a greater level of self-sufficiency
   B firms wishing to increase their flexibility in production
   C firms wishing to raise their level of productivity
   D firms wishing to reduce their level of risk

2 The diagram shows a country’s production possibility curve.

What could allow the economy to move from M to N in the long run?
   A an increase in consumer spending
   B an increase in demand for exports
   C an increase in government spending on pensions
   D an increase in investment

3 Which statement about factors of production is correct?
   A All factors of production can earn income for their owner.
   B The factor capital includes human capital, money capital and physical capital.
   C The factor labour involves only physical effort.
   D The natural resources classed as land are in unlimited supply.

4 A website compares the prices of groceries.
   Which function of money is illustrated by this?
   A medium of exchange
   B standard of deferred payment
   C store of value
   D unit of account
5 It is expected that the price of gold rings will increase in the future.

Which diagram shows the impact this expectation is likely to have on demand for gold rings in the present?

A

B

C

D

6 Which combination of changes could leave the position of the demand curve for a normal good X unchanged?

A a decrease in taste for product X and a decrease in the quality of product Y for which product X is a complement

B a decrease in the quality of a substitute and an increase in incomes

C an increase in the price of a substitute and an increase in population size

D an increase in the price of product Y for which product X is a complement and a successful advertising campaign for product X
7 A product has a normal demand curve and a normal supply curve.

What would explain a rise in the price of the product and a fall in the quantity of the product traded?

A The decrease in demand is double the decrease in supply.
B The decrease in supply is double the decrease in demand.
C The increase in demand is double the increase in supply.
D The increase in supply is double the increase in demand.

8 The diagram shows how the quantity demanded of four goods changes as income changes.

Which good has an income elasticity of demand which is always +1?

[Diagram showing quantity demanded vs income with curves labeled A, B, C, D]

9 The cross elasticity of demand between bus travel and rail travel is +2. A rise in the price of bus fares caused the demand for rail travel to rise by 10%.

Which change in bus fares has brought this about?

<table>
<thead>
<tr>
<th></th>
<th>from (cents)</th>
<th>to (cents)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>20</td>
<td>21</td>
</tr>
<tr>
<td>B</td>
<td>30</td>
<td>33</td>
</tr>
<tr>
<td>C</td>
<td>40</td>
<td>45</td>
</tr>
<tr>
<td>D</td>
<td>50</td>
<td>60</td>
</tr>
</tbody>
</table>
10 The supply function for a good can be written as $Q = 2P + 10$, where $Q$ is the quantity supplied in kilos and $P$ is the price per kilo in dollars.

The price rises from $10$ to $15$ per kilo.

The value of price elasticity of supply for this price increase lies in a range from

A $\frac{1}{6}$ to $\frac{1}{4}$.  
B $\frac{3}{6}$ to $\frac{1}{2}$.  
C $\frac{2}{3}$ to $\frac{3}{4}$.  
D $1\frac{1}{4}$ to $1\frac{1}{2}$.

11 The diagram shows a market for a good which is supplied partly from domestic production and partly from imports. $S_h$ shows domestic supply and $S_w$ shows world supply. Domestic supply then shifts to $S_{h1}$.

What will be the level of consumption and the associated volume of imports after the supply shift?

<table>
<thead>
<tr>
<th></th>
<th>consumption</th>
<th>volume of imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>OU</td>
<td>TU</td>
</tr>
<tr>
<td>B</td>
<td>OU</td>
<td>UV</td>
</tr>
<tr>
<td>C</td>
<td>OV</td>
<td>TV</td>
</tr>
<tr>
<td>D</td>
<td>OV</td>
<td>UV</td>
</tr>
</tbody>
</table>

12 The table shows the price Rashid is willing to pay for successive cans of cola.

<table>
<thead>
<tr>
<th>cans of cola</th>
<th>1st</th>
<th>2nd</th>
<th>3rd</th>
<th>4th</th>
</tr>
</thead>
<tbody>
<tr>
<td>price willing to pay</td>
<td>$0.90$</td>
<td>$0.80$</td>
<td>$0.65$</td>
<td>$0.50$</td>
</tr>
</tbody>
</table>

If the price is $0.50$ and Rashid buys four cans, what is the monetary value of Rashid’s consumer surplus?

A $0.15$  
B $0.85$  
C $0.90$  
D $1.35$
13 In the diagram, the supply curve shows the number of spaces in a car park and the demand curves show the demand for spaces on four different days (D₁, D₂, D₃ and D₄).

The owner wishes to charge a parking fee on each of these days to allocate the spaces according to the market mechanism.

Which pricing policy should the owner use?

A set a fixed price at P₁
B set a fixed price at P₄
C vary prices between P₂ and P₃
D vary prices between P₁ and P₄

14 Which situation would indicate the presence of an externality?

A Producers' actions cause a shortage of a particular good.
B Private motorists contribute to traffic congestion in city centres.
C Differences in ability cause inequality in the distribution of income in an economy.
D Increased demand for a good by the rich raises its price for poorer consumers.

15 The term ‘cost’ in public sector cost-benefit analysis is defined as

A external costs.
B financial costs.
C private costs.
D social costs.
16 One definition of a merit good is that it is one that will be underconsumed because of poor decision making.

Who would usually be responsible for this poor decision making?

A the consumers of the good  
B the dealers who trade the good  
C the firms producing the good  
D the government

17 A local council charges for the use of tennis courts but not for the use of street lights.

How would an economist explain this?

A Tennis courts are a luxury but street lights are a necessity.  
B Tennis courts are worth more than street lights.  
C There is an opportunity cost of using land to build tennis courts but not street lights.  
D The use of street lights cannot be restricted.

18 The government is considering building flood defences along a river. It has calculated the costs and benefits as follows.

<table>
<thead>
<tr>
<th></th>
<th>costs $m</th>
<th>benefits $m</th>
</tr>
</thead>
<tbody>
<tr>
<td>private</td>
<td>450</td>
<td>260</td>
</tr>
<tr>
<td>external</td>
<td>60</td>
<td>190</td>
</tr>
</tbody>
</table>

According to cost-benefit analysis, which decision and reasoning about flood defences is correct?

<table>
<thead>
<tr>
<th>decision</th>
<th>reasoning</th>
</tr>
</thead>
<tbody>
<tr>
<td>A build</td>
<td>external benefits are greater than external costs</td>
</tr>
<tr>
<td>B build</td>
<td>social benefits are greater than private benefits</td>
</tr>
<tr>
<td>C do not build</td>
<td>private costs are greater than the external benefits</td>
</tr>
<tr>
<td>D do not build</td>
<td>social costs are greater than the social benefits</td>
</tr>
</tbody>
</table>
19 In the diagram, MN is the production possibility curve of a country that has a comparative advantage in the production of good Y.

What might enable the country to consume the quantities of X and Y indicated by point R?

A increased specialisation in the production of good X
B international trade
C a reduction in unemployment
D increased specialisation in the production of good Y

20 A country is willing to undertake free trade with its neighbours and to allow the free movement of factors of production with them. It is unwilling, however, to share a common currency and common external tariff.

In what sort of economic relationship is it likely to be with its neighbours?

A a common market
B a customs union
C an economic union
D a free trade area

21 Which combination of price changes must cause an improvement in the country’s terms of trade?

<table>
<thead>
<tr>
<th></th>
<th>average price of exports</th>
<th>average price of imports</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>falls</td>
<td>falls</td>
</tr>
<tr>
<td>B</td>
<td>falls</td>
<td>rises</td>
</tr>
<tr>
<td>C</td>
<td>rises</td>
<td>falls</td>
</tr>
<tr>
<td>D</td>
<td>rises</td>
<td>rises</td>
</tr>
</tbody>
</table>
22 Which item that relates to a Japanese-owned car assembly plant in the US will not be recorded in the current account of the balance of payments of the US?

A components imported from Japan
B interest charges on a loan from a US based international bank
C investment by the parent company in the plant’s assembly line
D profits remitted to the Japanese parent company

23 The table shows the number of workers employed by four firms in the same industry, the average number of hours worked each day and the total output each firm produces each day.

Which firm’s workers have the highest productivity?

<table>
<thead>
<tr>
<th></th>
<th>number of workers</th>
<th>average number of hours worked per day</th>
<th>total output per day (units)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>4</td>
<td>8</td>
<td>320</td>
</tr>
<tr>
<td>B</td>
<td>5</td>
<td>7</td>
<td>420</td>
</tr>
<tr>
<td>C</td>
<td>6</td>
<td>7</td>
<td>462</td>
</tr>
<tr>
<td>D</td>
<td>7</td>
<td>9</td>
<td>630</td>
</tr>
</tbody>
</table>
24 The diagram shows the aggregate demand (AD) and short-run aggregate supply (SRAS) for an economy with a price level OP.

Which combination of events would definitely cause a rise in the general price level?

<table>
<thead>
<tr>
<th></th>
<th>world commodity prices</th>
<th>domestic unemployment</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>decrease</td>
<td>decrease</td>
</tr>
<tr>
<td>B</td>
<td>decrease</td>
<td>increase</td>
</tr>
<tr>
<td>C</td>
<td>increase</td>
<td>decrease</td>
</tr>
<tr>
<td>D</td>
<td>increase</td>
<td>increase</td>
</tr>
</tbody>
</table>

25 It is anticipated that the rate of inflation in a country will continue to rise.

What is most likely to increase as a result?

A balance of payments surplus
B confidence in fixed interest bonds
C individuals’ need for cash balances
D the real value of money
26 A country experiences a devaluation of its currency.

Under which circumstances is this most likely to cause inflation in the country?

<table>
<thead>
<tr>
<th>Dependence on imported raw materials</th>
<th>Price elasticity of demand for imports</th>
<th>Price elasticity of demand for exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>A high</td>
<td>inelastic</td>
<td>elastic</td>
</tr>
<tr>
<td>B high</td>
<td>elastic</td>
<td>inelastic</td>
</tr>
<tr>
<td>C low</td>
<td>inelastic</td>
<td>elastic</td>
</tr>
<tr>
<td>D low</td>
<td>elastic</td>
<td>inelastic</td>
</tr>
</tbody>
</table>

27 Why may a government seek to reduce a current account surplus on the balance of payments?

A to lower inflation  
B to lower unemployment  
C to raise the economic growth rate  
D to raise the exchange rate

28 In the diagram, \(D_1 \) and \(S_1 \) are the initial demand and supply curves of the pound sterling (£) on the foreign exchange market.

What will cause the demand curve to shift to \(D_2 \) and the supply curve to \(S_2 \)?

A an appreciation of the pound  
B an increase in UK interest rates  
C a reduction in the level of UK import tariffs  
D a reduction in the quality of UK goods
29 In a country the Marshall-Lerner condition for an improvement in the trade balance is satisfied in the long run, but quantities of imports and exports are slow to respond to price changes. The government devalues its currency to reduce its trade deficit.

Which curve indicates the probable behaviour of the trade balance?

A country has a long running current account deficit on the balance of payments.

Its government was using an expenditure switching policy but decides to change to an expenditure reducing policy.

What could have been the old policy and its new policy?

<table>
<thead>
<tr>
<th></th>
<th>old policy</th>
<th>new policy</th>
</tr>
</thead>
<tbody>
<tr>
<td>A</td>
<td>export subsidies</td>
<td>quotas</td>
</tr>
<tr>
<td>B</td>
<td>income tax</td>
<td>interest rate</td>
</tr>
<tr>
<td>C</td>
<td>quotas</td>
<td>exchange rate control</td>
</tr>
<tr>
<td>D</td>
<td>tariffs</td>
<td>income tax</td>
</tr>
</tbody>
</table>